COURSE NUMBER AND TITLE:
BU550PA Legal Environment of International Business

CLASS MEETING TIME:
12:00 to 1:20 p.m., Mondays and Wednesdays in CH520

PREREQUISITES:
BU353 Legal Environment of Business

INSTRUCTOR:
Kevin B. Johnson, J.D.

OFFICE:
CH311

OFFICE HOURS:
Monday: 10:00-10:50; 1:30-3:30
Wednesday: 10:00-10:50; 1:30-3:30
Friday: 10:00-10:50; 1:30-3:30
Or, by appointment

TELEPHONE NUMBER:
Office: 620-341-5667
Email: kjohnson@emporia.edu
Fax: 620-341-6345

TEXT:

SUPPLEMENTAL MATERIALS:
Provided by instructor

COURSE DESCRIPTION:
A law-based course that explores the legal environment a business person will encounter in international business transactions. Topics in this course will include treaties, international contracts, the regulation of international business activity, various legal systems, and the International Code on the Sale of Goods. Legal and business ethics in an international setting will also be discussed throughout the course.
COURSE OBJECTIVES: Upon completion of this course, the student should be able to:

- Have a general understanding of the nature and sources of international law.
- Have a general understanding of international legal systems.
- Identify and explain the legal concepts and principles relating to international contracts.
- Identify and explain the legal concepts and principles relating to international business regulations.
- Discuss the importance of the protection of intellectual property when engaging in international business, as well as being able to distinguish the various forms of intellectual property.
- Discuss and explain how international law interacts with domestic law.
- Understand the role and function of multi-national entities.
- Understand the creation, operation, and effect of treaties.
- Explain and discuss the major treaties, such as NAFTA.
- Identify and describe how various social, ethical, as well as political issues affect the development and operation of the international legal system.

SPECIAL FEATURES OF THIS COURSE: Students are encouraged to contact the instructor whenever help is needed with any part of this course. If your schedule conflicts with instructor office hours, an appointment can be set at your convenience. The instructor will always find time for any student who has questions or who needs help.

ATTENDANCE POLICY: Students who do not attend this course regularly have historically done very poor on tests, projects, and on assignments. If it is necessary to be absent from class, it is the sole responsibility of the student to remain current on the material covered in class and on any course requirements.

HONESTY POLICY: The Academic Dishonesty Policy, contained in the Faculty Senate Bill 96002, reads: Academic dishonesty, a basis for disciplinary action, includes but is not limited to activities such as cheating and plagiarism (presenting as one’s own intellectual or creative accomplishments of another without giving credit to the source or sources). In case of an act of dishonesty, the faculty can fail the student in the class in which this act occurs. ESU may impose penalties that may include expulsion from the university. The student has the right to appeal the charge of academic dishonesty.

PERSONS WITH DISABILITIES: Emporia State University will make reasonable accommodations for persons with documented disabilities. Students need to contact the Director of Disability Services and the professor as early in the semester as possible to ensure that classroom and academic accommodations are implemented in a timely fashion. All communication between students, the Office of Disability Services, and the professor will be strictly confidential.

EMERGENCY PREPAREDNESS: In the event of a tornado evacuation from the classroom, use the stairwell in the middle of the building and go to the first floor hallway. If anyone needs special assistance to get down the stairs, please let me know the first day of class so we can arrange for any necessary assistance.
MAJOR FIELD TEST IN BUSINESS
All students pursuing a Bachelor of Science in Business are required to earn a minimum score of 135 of a possible 200 on the Major Field Test in Business (MFT). The MFT is administered to students enrolled in MG473 – Business Policy. More information about the MFT is available at <www.ets.org/mft>. You are encouraged to learn the material covered on the MFT as it is taught in various courses required for graduation with a B.S. in Business. You are also encouraged to keep your course materials and notes to have available for review prior to taking the MFT. Your course instructors can tell you what material from their course will be included in the MFT.

COURSE EVALUATION PROCESS:
EXAMS:
There will be four exams plus a comprehensive final exam. All tests will be multiple choice tests worth 50 points each. The final exam is worth 100 points. Each test is to be taken during scheduled class time and is due at the end of class. You may use your class notes during each test and the final exam.

MAKE-UP EXAMS:
The date for each of the exams is included on the schedule in this syllabus. Students are allowed to take a test earlier than scheduled if necessary. No make-up tests are allowed except for illness or other emergency. A note or other evidence of the emergency must be presented in order to take a make-up exam.

ASSIGNMENTS:
There will be two assignments worth 50 points each. Assignments will contain instructions and will be due on the date indicated in the instructions.

EXTRA CREDIT:
No extra credit is available in this class.

GRADING:
Graduate Students. There is a maximum of 400 points possible in this course:

A = 360 - 400 points (90 - 100%)
B = 320 - 359 points (80 - 89%)
C = 280 - 319 points (70 - 79%)
D = 240 - 279 points (60 - 69%)
F = 0 - 239 points (0 - 59%)

TO DETERMINE YOUR GRADE AT ANY POINT DURING THE SEMESTER:
Do not ask the teacher. Instead, divide the number of points you have received by the total number of points possible to that date. The result will show the percentage of the total possible points you have earned. If it is 90% or better, you have an A; 80% - 89% is a B; and so on.

CLASSROOM COURTESY:
When class begins each student is expected to stop talking and pay attention. All cell phones, pagers, games, and any other electronic or other type of device will be turned off and kept off during class. There will be no eating of anything during class and keep your gum quiet.
SCHEDULE OF COURSE TOPICS:

Aug 15: Introduction to course and review of syllabus.
Aug 17: Review of: legal systems and procedures; sources of law; property law;
Sept 5: contract law; agency law; and, business organizations.

Sept 3: HOLIDAY – NO CLASS

Sept 10: Test 1

Sept 12-17: Chapter 1: Introduction to International and Comparative Law
Sept 19-24: Chapter 2: State Responsibility and Environmental Regulation (Sept 21 No Class)
Sept 26: Test 2

Oct 1-3: Chapter 3: Dispute Settlement
Oct 8-10: Chapter 4: The Multinational Enterprise
Oct 15: Test 3

Oct 17-22: Chapter 7: Trade in Goods
Oct 24-29: Chapter 10: Sales
Oct 31: Test 4

Nov 5-7: Chapter 9: Intellectual Property
Nov 12-14: Chapter 8: Services and Labor
Nov. 19: Assignment handed out to be turned in on Nov. 26

Nov 21: HOLIDAY - NO CLASS
Nov 26: Chapter 5: Foreign Investment
Nov 28: Chapter 6: Money and Banking
Dec 3-5: Chap. 11: Transportation; Chap. 12 Financing; Chap. 13 Taxation
Dec 5: Assignment handed out to be turned in on the Final Exam Date

FINAL EXAM DATE: Tuesday, December 11, 2012 at 8:00 a.m.