**DOs and DON’Ts of Recruitment**

♥ **Be yourself!** Chapters are interested in YOU and YOUR interests, hobbies, personality and involvement! In order to make a well thought decision at the end of the recruitment process, you will need to really feel at ease with a chapter and this will happen by just being you!

♥ **Be respectful of conversation topics.** Don't reveal anything to the chapter women that you wouldn’t feel comfortable talking about in a job interview or job setting. Women would like to know you, not what you do on the weekends.

♥ **Ask questions!** Chapter members love when you ask questions- it means that you care and are interested! If you have a hesitation about anything mentioned during the rounds, you are more than welcome to talk to your recruitment counselors or the chapter members.

♥ **Be open-minded.** Everyone has an idea of how Greek life really should be thanks to Hollywood. Throw away those preconceived stereotypes in your head and allow yourself to see what Emporia’s Panhellenic sororities REALLY have to offer!

♥ **Don’t let your friends sway you.** Each organization has its own personality and values that may align with you, but not necessarily your best friend. Don't join a chapter just to be together; go with your gut instinct and make the decision that is best for YOU and only you. If they are really your friends, you will still be friends after you join different chapters- it will only strengthen your relationship!

♥ **Do go outside your comfort zone!** Reach out to someone you wouldn’t normally talk to. This will most likely pay off to your benefit! Chapter women know how uncomfortable or awkward this process might be at times and have been in your exact shoes. Use that to help comfort yourself and bond with girls over this amazing experience!
**Recruitment Terms**

**Active:** A member of a sorority who has been initiated and is currently a college student.

**Badge:** A piece of jewelry that designates affiliation to a fraternity or sorority.

**Bid:** An invitation to become a member of a sorority.

**Big:** An older initiated member of a sorority who serves as a mentor to a younger member providing guidance and advice.

**Chapter:** A local organization of the larger organization, designated by Greek letters.

**Continuous Open Bidding/Recruitment (COB/R):** The opportunity for chapters who did not reach quota during formal recruitment to invite women to membership.

**Disaffiliated:** A member who has temporarily given up their association from their chapter.

**Formal Recruitment:** A structured period for the sororities to meet potential new members and are able to participate in a mutual selection process to match the chapters with the potential new members.

**Greek:** A member of a Greek letter organization.

**Greek Week:** A week of activities that involve all fraternities and sororities and it promotes Greek unity.

**Hazing:** Mental or physical abuse or harassment of an organization member. It is prohibited by college policy, state law, and the policies of every national sorority as well as fraternity.

**House:** The residence of a fraternity or sorority. Also a slang term used to refer to the entire chapter.

**Initiation:** A formal ritual ceremony that brings new members into full membership of the sorority. Members learn and pledge themselves to the ideals of the sorority.

**Initiated member:** Any member who has completed the new member process and has participated in a sorority's initiation ceremony.

**National Headquarters:** The central office of a particular sorority. They oversee the local chapters across the country.
Legacy: The sister or a daughter of a sorority member.

Panhellenic Council (PHA): The undergraduate governing body for the National Panhellenic Conference sororities.

Philanthropy: An activity of event that raises awareness and collects money and/or donated goods for a charitable organization or cause. Philanthropic events are hosted by chapters to benefit their own philanthropies.

Pledge Class: All potential members of a chapter who accept their bids to join the sorority in the same semester.

Potential New Member (PNM): An undergraduate woman who is participating in Panhellenic Recruitment.

Ritual: The traditional ceremonies of a chapter, which are usually secret.

Rho Chi (recruitment counselor): A Panhellenic sorority member who has disaffiliated from her sorority during recruitment to assist potential new members through the formal recruitment process.

Sister: A term used with sororities when referring to other members.